

Lake Tahoe Community College

October 25, 2001

Kirk Larson
Sands Data Solutions
1848 Hunkpapa St.
South Lake Tahoe, CA 96150

Dear Mr. Larson:

I am writing to express my satisfaction with *Articulation Manager*, the database software program Sands Data Solutions designed and which we purchased last year. We have been using it for about 18 months and have fully implemented it as our primary tool for initiating and tracking articulation requests for Lake Tahoe Community College.

We now enjoy several advantages over our previous system of managing our articulation responsibilities. These include a much streamlined, more efficient, work flow process as well as simple and fast access to accurate information concerning articulation requests. We currently have approximately 400 articulation agreement requests in various stages of processing. With Articulation Manager, we have the ability to find them and organize them in a variety of useful and essential ways including printing reports of pending requests sorted by school or date or course number. The process of making articulation requests is now far less time consuming and cumbersome.

The technical staff at Sands Data Solutions has been very professional, skilled and responsive. In addition, they have been prompt with our various support and training requests. We look forward to a continuing relationship with you and, should we have any additional software needs, would not hesitate to consult with your company in the future.

Sincerely,

Pete Dixon
Articulation Officer
Lake Tahoe Community College